

The Knight Light -Knights of Columbus

Official Newsletter of Father **Eugene Heyck Council**

Council # 8960 PH: (281) 485-8960 2320 Hatfield Rd Pearland, TX 77581

"We are Knights of Columbus, go out and make a positive difference"

2015 ~ 2016 Officers:

Grand Knight

Ralph Aulds Jr 281-788-7636

Deputy Grand Knight

Charles Boutte 281-253-8972

Chancellor

Mike Rodriguez 713-885-1274

Advocate

Dick Schock

Warden

Jim Roark 281-481-5180

Recorder

Jeff Maresh 281-997-0633

Financial Secretary

James Novak 281-485-9788

Treasurer

Dave Schlothauer 281-992-4944

Guard

Jackie Yardly

Guard

Jim Quintanilla

Guard

Manuel Gonzales

Trustee 1st Year

Thad Buinoch

Trustee 2nd Year

George Torralba **Trustee** 3rd Year

Kevin Laitkep

Membership Director

Charles Boutte

Program Director

Randy Richard

Insurance

Representative:

Brian Hyek 281-796-2040 April 2016 Volume 21, Issue 04 Regular Meetings ~ 3rd Tuesday of each Month @ 7:30 pm Officers Meeting ~ 1st Tuesday of each Month

Grand Knight's Message:

Prospect a New Member

Identifying the many eligible Catholic men who would enjoy participating in the Order is easier than you think.

Step 1. Gather names.

Utilize all possible sources of potential leads, including:

- The Parish Directory
- Catholic Newspapers
- Church Bulletins/Advertisers
- Church-Related Activities
- Community Activities
- Athletic Associations/Activities
- Recruiting Drives
- New Parishioners

Step 2. Make an appointment.

Send a letter to each prospect explaining how he will benefit from membership in the Knights. Include a Membership Invitation (#2599). Within a week of the mailing, follow up with a phone call to the prospect. Ask for a convenient time to meet with him and, if applicable, his wife to discuss the benefits of the Order.

Step 3. Meet with the prospect.

Discuss the Order's many charitable, fraternal and spiritual programs, and explain the various benefits extended to his family, community and church. Discuss any concerns or questions posed by either the prospect or his spouse.

Help the prospect complete a Membership Document (#100).

Please be advised that all Membership Documents must be received, processed and recorded at the Supreme Council before noon EST on *June 30 to be counted toward 2015-16 fraternal year quotas.*

Advise the prospect of the date of the Admission Degree Exemplification. If possible, accompany the candidate; if not, make arrangements for a council member to act as mentor and guide to the candidate.

From Knightline March 2016

Deadline for articles is **8pm on first** <u>Tuesday at the Officers Meetings</u>. Articles may be emailed to kofc8960@gmail.com

Insurance Update from our Agent Brian Hyek

Strength in Numbers 2/1/2016 Thomas P. Smith Jr.

In business, true success comes not from the occasional big sale or banner year, but from consistent, positive results. Likewise, the integrity of a business comes not from profits or earnings, but from honest, dedicated service and ethical consistency.

Throughout its history, the Knights of Columbus has worked diligently to be a successful business of utmost integrity. Thanks to the tireless efforts of our professional agency force and the unwavering trust of brother Knights, we have built a legacy of lasting strength that Knights everywhere can be proud of.

Three numbers help to tell our story today.

15

This past year marked the 15th consecutive year of insurance sales growth for the Knights of Columbus, and the streak continues amid a turbulent economic cycle.

The 2008 economic collapse and recession, and the ensuing near-zero interest rate environment, were tough on most companies. They were especially tough on the insurance industry. Nevertheless, the Knights of Columbus successfully navigated these troubled waters to achieve 15 consecutive years of sales growth.

When customers were turning away from other businesses, wondering whom they could trust, members of the Knights of Columbus continued to believe in the strength of our business and the value of our products. And we continued to rely on a tried-and-true system that puts members first, with a sales model grounded on the personal relationship forged between a member and his brother Knight agent.

Ours may be an unconventional approach in a rapidly changing industry, but it has ultimately been a major reason for our success. Purchasing life insurance is an important, personal decision that requires the purchaser to think seriously about his economic picture, his future and his family. With most other insurance companies, it's a decision that one may make in isolation and without adequate guidance. Or perhaps it is a decision made with a stranger — a broker or a salesman whom the purchaser has never met before. With the Knights of Columbus, it is a decision that members make with a brother Knight — someone who shares a common bond, who cares about them and their family and who will be there to help when they need it most.

This relationship is built on trust, and it builds trust too. This is the basis of our slogan "insurance by brother Knights, for brother Knights," and it has been the reason for our continued success.

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"Insurance by brother Knights, for brother Knights" also means that we put our members and their families at the forefront of every decision we make. While companies typically concern themselves with profitability above all else, this is simply not the way the Knights of Columbus does business, as the supreme knight has said on countless occasions.

The Knights' ethical integrity is not a mere assertion, but an acknowledged reality. Last March, for the second consecutive year, our commitment to ethical practice and governance was recognized by the Ethisphere Institute, which named the Knights of Columbus a 2015 World's Most Ethical Company®. This evaluation is a comprehensive assessment of all aspects of a business' operation, including its corporate citizenship and responsibility, its culture of ethics, its governance and its leadership, innovation and reputation. The Knights was one of only three recipients in the life insurance category.

Such an honor, and similar recognition in the past, attests to the depth and breadth of our ethical commitment. Moreover, it demonstrates that we take our duty to our members, to their families, to our communities — and to our founder — very seriously.

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Taking this duty seriously has had positive consequences. For example, last August, the Knights of Columbus earned the highest possible rating for financial strength by ratings agency A.M. Best — for the 40th consecutive year. There is no more highly rated life insurer in North America.

"Through conservative management, active fraternalism and high-quality insurance products, the fraternal society has grown to a multi-billion dollar international insurance organization," A.M. Best said of the Knights of Columbus.

In short, the trust that members continue to place in the Knights of Columbus, coupled with the ethical, moral and subsequently conservative approach we employ, has enabled us to run a successful, sound business that brother Knights everywhere can take pride in.

Everything that we do ultimately points back to the founding mission of our venerable founder: to protect Catholic families. It is a testament to Father McGivney's vision that the Knights of Columbus has grown to become one of the largest life insurers in North America and the largest Catholic insurer by far.

Just as Father McGivney hoped, the Order has been able to build upon the bonds of brotherhood to help Catholic families secure the financial protection they need. It is a unique arrangement that has led to lasting strength the likes of which no one — save, perhaps, Father McGivney himself — could have imagined.

THOMAS P. SMITH JR. is the chief insurance officer of the Knights of Columbus.

Squire's Corner

The Squires had very busy month before Easter. They had a fund raiser to help with the cost of going to the State Convention in June. Easter Sunday they distributed all the candy that they packaged up on Saturday. Thanks to all the Counselors and fathers that helped in anyway. On Saturday the 2nd. our Squires assisted the Knights with the highway cleanup which made a difference. Squire officer elections will be coming up soon and we need to give this serious thought. Think membership.

Al Stryk

Chief Counselor

Vocation news....

We have 27 new seminarians lined up for next Semester Our seminarian David is leaving us on May 15th Our seminarian for next year is Jose Alonso

On Tuesday evenings during Adoration we pray the rosary for vocations. I lead the rosary at 7pm and encourage people to stay afterwards to pray additional prayers for vocations in front of the Blessed Sacrament. This is a powerful time for our prayers to be heard, Jesus is in the room with us!

On Wednesdays after 7pm Mass, we also have a dedicated prayer time in front of the Tabernacle. This prayer lasts about 25 minutes.

Please help me advocate for more people to come together to pray for vocations. Pope Benedict XVI proclaimed when people pray fervently, vocations flourish. Cardinal DiNardo spoke to a group of us several weeks ago about vocations. He said when people call to tell him they need more priests at their parish, he responds with the question: "How many seminarians have you sent me?". St. Helen's has over 6,000 families, yet we have 2 seminarians, and only one who is diocesan. Trey Crespo will unlikely serve in the archdiocese unless he is sent to Mary Queen in Friendswood.

April 17th is the World Day of Prayer for Vocations:

We are asking all parishioners to pray daily for the seminarians and priests who serve our Church and d Make a special effort to attend a Tuesday evening or Wednesday evening prayer for vocations If you have adopted a seminarian, make a special effort to send them a note of Thanksgiving for saying "Yes" to the call to priesthood.

There is a website called invisiblemonastery.com where one can pledge to pray for vocations. This offers a continuous prayer for priestly vocations. If we can build a strong prayer ministry dedicated to the increase of vocations, I am sure St. Helen's will be sending more than 1 seminarian to serve our archdiocese.

Michael Rodriguez Chancellor

VA visitation

March 20th. 7 total people from our Council. Paul Webb, Al & Marie Stryk, Norman & Norma Chester, Francis DeVita, Clifford Meeks. Next VA visitation May 15th.

Pearland Clean UP

April 2. 13 people from 8960 Council, Paul Webb, Al Stryk, Ron Fraser, Ned Talbot, Gary Martin, Rick Johnson, Leroy Mata, Don Lindsey, George Torralba, Jackie Yardley, And Squires Ty Arredondo, Jacob Arredondo, Fisher Yardley.



YOU ARE INVITED TO A LUNCHEON COMMEMORATING THE PRIESTHOOD ORDINATION OF FATHER REGGIE

SATURDAY, MAY 21, 2016 11:00 A.M. – 4:00 P.M. KNIGHTS OF COLUMBUS HALL 2320 Hatfield Road

Hosted by: Knights of Columbus Council #8960
Catholic Daughters of the Americas Court St. Helen #2330
In honor of his service as Council Chaplain and Court Chaplain

RSVP is required for Luncheon by Monday, May 9, 2016

(Please provide name and number attending)
Phone: 281-485-4095 to Al Stryk
Facebook: Dennis N Mary Patek

Email: KofC8960@yahoo.com

If you are not attending the luncheon you are welcome to come and visit with Father Reggie from 2:00 p.m. – 4:00 p.m.

Catholic Family Night at the Ballpark

Join us! Friday, May 6 – 7:10 PM







Friday, May 6th

- Pre-game includes Knights of Columbus presenting the American flag & colors, on-field ceremony recognizing Catholic schools & First Pitch
- Stay after the game for a great fireworks show!

For groups with less than 20 - purchase online at www.astros.com/catholic

Password: catholic

Friday, May 6th 7:10 PM

GALVESTON-HOUSTON

Presented By:

A portion of each ticket benefits:



Upcoming Events

<u>Apr</u>

16 Prayer Meeting 17th Donuts after 9am Mass 19th Council meeting ^{30th} State Convention Corpus Christi

May

3rd officers meeting

5th 4th degree meeting 6th Catholic Family Night at the Ballpark 7th rosary for the unborn 10th Galveston Houston Chapter meeting 15th donuts after 9am Mass 17th Council meeting and Red Rooster 21st Prayer Meeting 21st Fr. Reggie Reception 50th Anniversary of Ordination at KC Hall 29th Fr. Reggie 50th Anniversary of Ordination Mass at St. Helen Catholic Church 30th Trinity Oaks visit on Memorial Day

June 2nd 4th Degree Meeting 4th Rosary for the unborn 5th Corporate Communion 7th Officer's Meeting

12th St. Helen Bazaar

14th Galveston Houston Chapter meeting

18th Prayer Meeting

25th Ladies Day Bus trip to Coushatta